ConvergeHub Comparitive Matrix

Category	ConvergeHub		Salesforce				Zoho				Microsoft Dynamics					InfusionSoft				SugarCRM			Nimble
	Professional	Premium	Professional	Enterprise	Unlimited	Performance Edition	Standard	Professional	Enterprise	CRM Plus	Essential	Basic	Professional	Sales Productivity	Enterprise 360	Essentials	Deluxe	Complete	Team	Professional	Enterprise	Ultimate	Business Edition
Ease of Use																							
Minimal key strokes / mouse-clicks	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes
Clean friendly UI	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Quick-Create	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
In-line Edits	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Mouse-hover menu in Listing page	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	Yes
Contact Sensitive Nav Help - every page	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
In-Application Support Ticketing	Yes	Yes	NO	NO	NO	NO	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO
In-Application User Guide	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
In-Application Videos	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Sandbox sample data for practice	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Intuitive tab navigation - Less scrolling	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Multiple navigation paths to same feature	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO
Customizable Listing page	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Mass Action from Listing Page	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
MASS Update, Email, Transfer, Map View, Add to List	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Sales Force Automation																							
Integration																							
Email Integration	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Track Sent Email Status - Delivered/Bounce/Open	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Delivered, Bounced, Opened	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Resend email from History	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Auto-create Lead, Contact, Acccount from email	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO
Single Sign-on for CRM and Apps	Yes	Yes	NO	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Twitter	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Management																							
Account management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Add / Remove Customer Relationship	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Opportunity Association	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO
Define Relationships	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Contact management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Add / Remove Customer Relationships	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Shared Contacts	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO
Group Segmentation	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Territory management	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Leads	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Import Leads	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Export Leads	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lead to Contact Conversion	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Lead to Account Conversion	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Opportunity Tracking	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Social Media Lead Capture	Yes	Yes	Add-On	Add-On	Add-On	Add-On	NO	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	Yes
Sales Team Management	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Data Management																							
Automatic data capture	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	Yes
Web-to-lead capture	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Add-On
Bulk Data Import	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Products and Price books	NO	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	NO
Duplicate Detection	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Merge Duplicates	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Employee Directory	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Filtering Capability on Lists	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
List Building Capability	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Document Management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Productivity																							
Activity Management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Intelligent follow-up reminders	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Task and event tracking	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Task and events	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Task Assignment	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Workflow automation	NO	Yes	NO	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	NO
Call Log, and Notes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
BCC Dropbox for email	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Last Contacted	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Yes
Search	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Advanced Find Search	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Tags	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Charts	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Easy to Locate Icons & Tabs	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Embedded Helps	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	NO
Workflow																							
Workflow and approval automation	NO	Yes	NO	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	NO
Workflow Rules	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	Yes	Yes	NO
Workflow Alerts	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	NO
Workflow Tasks	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	NO
Assignment Rules	NO	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	NO
Webhooks	NO	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	NO
Approval Process	NO	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	NO	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	NO
Workflow Field Updates	NO	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	NO
Time-based Actions	NO	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	NO	NO	NO	NO
Case Escalation Rules	NO	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	NO
Marketing Automation																							
Campaign Management																							
Sent-email notifications	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Campaigns	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Lists and Segmentation	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Landing Pages	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Campaign Dashboards	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Email Broadcast	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Twitter Broadcast	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
SMS Broadcast	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Yes
Target Management																							
Import Targets	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Add to List	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Convert to Lead	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Marketing to Sales handover	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO
Lead Management																							
Lead Scoring	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Add-On	Add-On	Add-On	Yes
Lead Assignment	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Import Leads	Yes	Yes	Limits	Limits	Limits	Limits	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lead Capture	Yes	Yes	Limits	Limits	Limits	Limits	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lead Nurturing	NO	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Add-On	Add-On	Add-On	Add-On
Email Marketing																							
Drip Campaigns	Yes	Yes	Yes	Yes	Yes	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Add-On
Unlimited Customizable Email Templates	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Add-On
Newsletter Management	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Add-On
Email Opt-out	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Auto-responders	NO	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Collaboration																							
Content Library																							
Share Link to Files	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Add-On
Internal / Team Collaboration	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Add-On
External Collaborators	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Collaborator Access Level	Yes	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Add-On
Advanced Controls - Password, Expiration, Restriction	Yes	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Add-On
Versioning	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Add-On
Shared Calendar	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Company social network (Chatter/Feeds)	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Yes	Yes	Yes	NO
Groups for Team Collaboration	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Activity Streams	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Partner Management																							
Manage Partners	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO
Refer Leads	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO
Refer Contacts	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO
Share Library Content	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO
Partner Portal	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO
Track Referrals by Partner	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO
One-click conversion of Referrals to Leads or Contacts	NO	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO
Relate Partners to Leads, Accounts, Deals, Contacts	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO
Automated email to related Partner	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO
Automated Notification to Partner	NO	Yes	Add-On	Add-On	Add-On	Add-On	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO
Customization																							
Customizable dashboards	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Customizable Homepage	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Multiple Dashboards on homepage	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Customizable reports	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Unlimited customizations	NO	Yes	NO	NO	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	NO
Write / Read Custom entity records	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	NO	NO	Yes
Page Layout	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Drag-drop Custom Layouts	NO	Yes	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Rename Tabs	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Custom Fields	NO	Yes	Yes	Yes	Yes	Yes	Limits	Limits	Limits	Limits	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Custom Dropdown values	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Custom Links	NO	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Contextual Custom Related Lists	NO	Yes	Yes	Yes	Yes	Yes	NO	NO	Yes	Yes	NO	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Sales Process																							
Create step by step Sales Processes	NO	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO
For Leads	NO	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO
For Deals	NO	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO
Multiple Phases for each Sales Process	NO	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO
Track Goals	NO	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	NO	NO	NO	NO
Goal Completion Percentage	NO	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	NO	NO	NO	NO
Track Activities	NO	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	NO	NO	NO	NO
Activity Completion	NO	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	NO	NO	NO	NO
Next Activity and due date	NO	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	NO	NO	NO	NO
Associate Tools such as Checklist or Guides	NO	Yes	NO	NO	NO	NO	NO	NO	NO	NO	NO	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	NO	NO	NO
Project Management																							
Manage Projects	NO	Yes	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	NO
Milestones	NO	Yes	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	NO	NO	Yes	NO
Tasks	NO	Yes	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	NO
Sub-tasks	NO	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	NO
Time tracking	NO	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	NO
Team Members	NO	Yes	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	NO
Track Progress	NO	Yes	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	NO
Project Calendar	NO	Yes	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	Yes	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Add-On	Yes	Yes	Yes	NO
Reporting																							
Customizable reports	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	NO	NO	NO	NO	Yes	Yes	Yes	NO
Predefined Reports	Yes	Yes	Yes	Yes	Yes	Yes	Add-On	Add-On	Add-On	Yes		Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Standard Dashboards	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Customizable Dashboards	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO
Reports	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Matrix Reports	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Y